

EXPORT BRIEFS

United States
Department of
Agriculture

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Foreign
Agricultural
Service

Products Sought by Foreign Buyers

March 27 - April 2, 1986

APPLE, PINEAPPLE, GRAPEFRUIT, ORANGE, AND TOMATO JUICES (UNITED ARAB EMIRATES). ABELA IS A LEADING CATERING COMPANY IN THE MIDDLE EAST WITH BRANCHES ALL OVER THE WORLD. IT WISHES TO IMPORT A NEW BRAND OF JUICES OR TO IMPORT UNDER ITS OWN (A&A) BRAND. IMPORTS 60 TO 80 TWENTY FOOT CONTAINERS YEARLY. ANNUAL TURNOVER EXCEEDS 16 MILLION U.S. DOLLARS FROM THE UAE OPERATIONS. QUANTITY: INITIAL SHIPMENT OF 2 X 20 FT CONTAINERS. QUALITY: GRADE A. PACKAGING: 6 & 46 OZ. DELIVERY: ASAP. OTHER REQ: PRODUCT LABEL MUST ALSO INCLUDE INFORMATION IN ARABIC SHOWING THE BRAND NAME, NAME OF PRODUCT, INGREDIENTS, NET WEIGHT, COUNTRY OF ORIGIN AND DATES OF PRODUCTION AND EXPIRY. QUOTE: C&F, DUBAI. BANK REF: BANQUE PARIBAS, DUBAI. CONTACT: MR. NAYEF A. QUASSEM, ABELA AND CO. PVT. LTD, P.O. BOX 1556, DUBAI/U.A.E. TELEX: 45477 ABELA. CABLE: ALABELA. PHONE: 227731/225251. (WK 14/TOFAS 0034)

APPLES, TABLE GRAPES, CHERRIES (TAIWAN). Wants large quantities of above products. Quality: top grade. Packaging: containers. Delivery: July 15, 1986. Quote: FOB and CIF Keelung, Taiwan. Bank ref: The First Commercial Bank, Chung Hsiao East Road Branch. CONTACT: Stephen Chang, Stone International Co. Ltd., 5F, 283 Sec. 1 Fu Hsing S Rd., Taipei, Taiwan. Telex: 22957 LANLY. Cable: LANLY TAIPEI. Phone: (02) 707-3333. (WK 14/STATE 0076)

ASPARAGAS PLANTS (ARGENTINA). Wants 2 million green asparagus plants. Quality: University of California, hybrid 157 or amount of seed to produce above quantity. Quote: CIF Buenos Aires. Bank ref: BCO. Comercial Del Norte Suc. Mar Del Plata. CONTACT: Mariano Winograd, Kramae S.A., Esmeralda 684, 12th Floor, 1007 Buenos Aires, Argentina. Telex: 23025 LARGO AR. Phone: 393-2594 or 393-5345. (WK 14/TOFAS 0026)

BEEF TENDERLOINS - FROZEN (SWEDEN). Quantity: container lots. Quality: USDA approved plants. Other Req: product must meet Swedish import regulations. Firm is the largest privately owned trading house in Sweden. Annual turnover SEK 6 billion (US \$700 million). Quote: FOB. Bank ref: Se-Banken. CONTACT: Mr. Folke Westerbrand, Elof Hansson, Forsta Langgatan 19-21, S-413 27 Gothenburg, Sweden. Telex: 2530 ELOFHA S. Phone: 031/85.60.00. (WK 14/TOFAS 0012)



BLUEBERRY PLANTS (FRANCE). Farmer producing blueberries is seeking reliable U.S. suppliers for plants. Quantity: 2000 plants. Quality: Brixwel, Bluebel or new. Packaging: conform to norms. Quote: offer CIF prices. Bank ref: Credit Agricole 19210 Lubersac. CONTACT: Mr. Jean-Marie Cousty, Mepiaud - Troche, 19230 Pompadour, France. Telex: 590 209F (CHAMBRE DE COMMERCE DE BRIVE). Phone: (1) 55 73 35 29. (WK 14/TOFAS 0023)

BRINE SHRIMP EGGS (TAIWAN). Wants 20,000 lbs/year. Quality: top grade hatching rate - over 90%. Packaging: subject to supplier's packaging. Delivery: within one month. Quote: CIF Kaohsiung or FOB. Bank ref: The First Commercial Bank, Kaohsiung Branch. CONTACT: Mr. M. Y. Chao, Manager, Tung Jen Enterprise Co. Ltd., 395 Hsing Chung 1st Road, Kaohsiung, Taiwan. Telex: 23146 AUTOMAT. Phone: (07) 333-8969. (WK 14/STATE 0075)

CANNED CORN (TAIWAN). Quantity: 1,400 Cartons. Quality: Top grade; cream style. Packaging: 16 or 17 oz/can; 24 Cans/Carton. Delivery: ASAP. Quote: FOB or C&F Taiwan. Bank ref: The Hua Nan Commercial Bank LTD., Min Sheng Branch, Tipei. CONTACT: Tseng Chiu-Yueh, Good Wen Trading CO., LTD., 2F, 878 Min Sheng East Road, Taipei, Taiwan. Telex: 28261 HKTH. Atten: Tseng. Phone (02) 765-3238. (WK 12/STATE 0064)

CHERRIES (BELGIUM) Wants cherries. Quality: frozen, rolland type cherries, cherries when unfrozen must separate well and remain whole (unfrozen cherries to be canned for use of bakeries). Size of cherries: 18 to 24 mm. Packaging: plastic bags in carton boxes of 20 to 30 lbs. Quantity: annually from 500 to 1,000 MT to be delivered weekly by 20 MT container. Quote: CIF/Antwerpen. CONTACT: Mr. D'Allemagne, Fruibel, Zevenbronnenstraat 43, B-1650 Brussels, Belgium. Telex: 21293. Phone: 2/345.58.98. (WK 14/TOFAS 0017)

CIGARETTES (TAIWAN). Wants one 20-foot container lot/monthly. Quality: medium grade; popular brands. Packaging: 20 pcs/pack; 10 packs/box. Delivery: regularly; monthly. Quote: CIF Keelung or C&F Keelung, Taiwan. Bank ref: The Medium Business Bank of Taiwan, 72 Chungking South Road, Sec. 1, Taipei & The Chang Commercial Bank Ltd., 581 Tun Hua South Road, Taipei. CONTACT: Peter H.T. Lu, President, Flying Eagle Ent. Ltd., 16F, 663 Tun Hua South Road, Taipei, Taiwan. Telex: 25955 FLEAGLE. Cable: FLEAGLE, TAIPEI. Phone: (02) 705-1166. (WK 14/STATE 0077)

CUT FLOWERS (TAIWAN). Quantity: 500-1,000 stems/month. Quality: fine (rare species). Packaging: cardboard box. Delivery: to be negotiated. Bank Ref: Bank Commercial Bank, Taipei. CONTACT: Mr. Der-Ming Lai, Mgr., Yuan Yu Industry Co., Ltd, 3F, 33, Sec. 4, Jen Ai Road, Taipei, Taiwan. Telex: 26167 OPITCAL. Phone: (02) 772-7575. (WK 14/STATE 0070)

DRIED GREEN PEAS (TAIWAN). Wants 20 MT/month. Quality: top grade. Packaging: bags. Delivery: from April 1986. Quote: C&F Taiwan. Bank ref: The United World Chinese Commercial Bank, Kaohsiung Branch & The First Commercial Bank, North Kaohsiung. CONTACT: Ms. Tzu-Hsiung Wu, President, Kwang Well Trading Co. Ltd., 26 Chao Yang Street, San Min Dist, Kaohsiung Taiwan. Telex: 71311 THINGWEL. Cable: KWANGWELL KAOHSIUNG. Phone: (07) 322-1492. (WK 14/STATE 0074)

DRY FRUITS (HONG KONG). QUANTITY: QUANTITIES TO BE DETERMINED LATER.
 QUALITY: GRADE A. PACKAGING: EXPORT PACKING. DELIVERY: PROMPT. QUOTE: C&F
 BOMBAY. EURO STAR LTD. HAS OPERATED IN HONG KONG FOR 10 YEARS. SALES AVERAGE
 USD 3-5 MILLION/YEAR. LETTERS OF CREDIT WILL BE OPENED IN HONG KONG WITH
 DELIVERY OF ITEMS TO INDIA AND OTHER FAR EAST MARKETS. BANK REF: BELGIAN BANK,
 LANDMARK, HONG KONG. CONTACT: MR. J. RAVI, EURO STAR LTD, TST P.O. BOX 90641,
 KOWLOON, HONG KONG. TELEX: 51222 ESL HX. PHONE: 3-724111 3-7238111. (WK
 14/TOFAS 0048)

FRESHWATER CRAYFISH, LIVE (WEST GERMANY). Quantity: 500 kgs weekly.
 Quality: alive and cleaned; each crayfish should weigh at least 80 grams.
 Packaging: not specified. This importing company was established in 1980.
 Delivery: ASAP. Quote: CIF Hamburg. Bank ref: Deutsche Bank, Hamburg.
 CONTACT: Mr. Klaus Pasche, Firma Atlantik Fisch, Barnerstrasse 42, D-2000
 Hamburg 50, W. Germany. Telex: 2164745 PSAL D. Phone: (040) 39 11 23. (WK
 14/TOFAS 0023)

FROZEN BEEF CHEEK MEAT (FRANCE). Distributors of frozen products for
 restaurants and collectivities with annual sales of 75 millions FF is seeking
 reliable U.S. suppliers. Has been in business since 1970. Quantity: 50 tons.
 Quality: variety meat from young steers or heifers. Packaging: boxes of 30
 lbs., legal specifications for France and French labelling on each box. Monthly
 deliveries. Quote: CIF. Bank ref: Banque Nationale De Paris, 23 Rue De La
 Republique 85200 Fontenay-Le-Comte. CONTACT: J. Y. Raison, Import Manager, Sirf
 S.A., B.P. 21, 85120 La Chataigneraie, France. Telex: 711 380 SIRF F. Phone:
 (1) 51 69 62 17. (WK 14/TOFAS 0026)

FROZEN BEEF LIVERS (FRANCE). Distributors of frozen products for restaurants
 and collectivities with annual sales of 75 millions FF is seeking reliable U.S.
 suppliers. Has been in business since 1970. Quantity: 50 tons. Quality:
 select, from young steers or heifer. Packaging: 2 pieces per box, legal
 specifications for France and French labelling on each box. Monthly
 deliveries. Quote: CIF. Bank ref: Banque Nationale De Paris, 23 Rue De La
 Republique 85200 Fontenay-Le-Comte. CONTACT: Mr. J. Y. Raison, Import Mgr.,
 Sirf S.A., B.P. 21, 85120 La Chataigneraie, France. Telex: 711 380 SIRF F.
 Phone: (1) 51 69 62 17. (WK 14/ TOFAS 0025)

FROZEN BEEF TONGUES (FRANCE). Distributors of frozen products for restaurants
 and collectivities with annual sales of 75 millions FF is seeking reliable U.S.
 suppliers. Has been in business since 1970. Quantity: 120 tons. Quality:
 Swiss cut (USMEF B010) A/O short cut (USMEF B010, No 1, Black or variegated,
 from young steers or heifers. Packaging: 8 pieces per box, legal
 specifications for France and French labelling on each box. Monthly
 deliveries. Quote: CIF. Bank ref: Banque Nationale De Paris, 23 Rue De La
 Republique 85200 Fontenay-Le-Comte. CONTACT: J. Y. Raison, Import Manager, Sirf
 S.A., B.P. 21, 85120 La Chataigneraie, France. Telex: 711 380 SIRF F. Phone:
 (1) 51 69 62 17. (WK 14/TOFAS 0024)

FROZEN BEEF VARIETY MEAT (FRANCE). Distributors of frozen beef products for
 restaurants and collectivities with annual sales of 75 million FF is seeking
 reliable U.S. suppliers. Has been in business since 1970. Quantity: 60 MT.
 Quality: variety meat (sweatbreads, hearts, kidneys) from young steers or
 heifers. Packaging: 8 pieces per box, legal box. Monthly deliveries. Quote:
 CIF. Bank ref: Banque Nationale De Paris, 23 Rue De La Republique 85200
 Fontenay-Le-Comte. CONTACT: Mr. J.Y. Raison, Import Mgr., Sirf S.A., B.P. 21,
 85120 La Chataigneraie, France. Telex: 711 380 SIRF F. Phone: (1)
 51.69.62.17. (WK 14/TOFAS 0027)

FROZEN CHICKEN (BELGIUM). Wants frozen chicken. Quality: Islamic killed; requires certificate. Humidity content: 5 to 6 percent maximum. Weight: 900 to 1,300 gr each. Packaging: individual polybags with viscere in separate bags in 50 kg boxes. Quantity: 10,000 MT yearly. Offers should be made for deliveries of 1,000 MT a month for a period of 12 months. Payment: via revolving irrevocable Letter of Credit through bank "Societe Generale de Banque". Special requirement: importer wishes to receive offers at lowest possible quotes. Contact indicated that international competition is very tough. Quote: FOB (final destination of chicken is the Far and Middle East). Delivery: wishes to receive offers ASAP via telex. CONTACT: Mr. De Visscher, DAN AND CO S.A., 24 Rue de l'Autonomie, B-1070 Brussels, Belgium. Telex: 23780 DANCO B. Phone: 2/522.78.70. (WK 14/TOFAS 0018)

FROZEN PRAWNS (WEST GERMANY). Quantity: fcl. Quality: size 30 prawns, sweetwater and seawater. Packaging: boxes weighing 20 kgs each. Other: This import company was established in 1985. Delivery: ASAP. Quote: not specified. Bank ref: Hamburger Sparkasse, Hamburg. CONTACT: Mrs. Gunnarsen, Arista GmbH, Wollendorfer Strasse 38, D-2000 Hamburg 60, W. Germany. Phone: (040) 299 71 77. Telex: 274 811. (WK 14/TOFAS 0022)

FRUIT JUICES (TAIWAN). Wants 100 percent fruit juices (apple, orange, grape) for restaurants. Quantity: container basis. Quality: TP and medium grades. Packaging: Gallon Bottles. Delivery: To be negotiated. Quote: CIF Taiwan and FOB. Bank Ref: The First Commercial Bank of Taiwan, Shalu Branch, Taiwan. CONTACT: David Tseng, General Manager, Taipart Corporation, P. O. Box 1, Shalu, Taiwan. Telex: 57342 I. S. D. 886-46-622012. (WK 14/STATE 0069)

GLUCOSE (UNITED ARAB EMIRATES). AL GHURAIR GROUP OF COMPANIES IS ONE OF THE LEADING BUSINESS GROUPS IN THE UNITED ARAB EMIRATES. IT OWNS A CEMENT FACTORY, A LEADING FLOUR MILL, MINERAL WATER BOTTLING PLANT, BANK, REAL ESTATES, ETC. GLUCOSE IS REQUIRED FOR ITS NEW CHOCOLATE AND BISCUIT FACTORY WHICH WILL START OPERATION IN JUNE 1986. QUANTITY: FIRST SHIPMENT 70 METRIC TONS, THEN MONTHLY SHIPMENTS OF 50 METRIC TONS. QUALITY: HIGHEST. PACKAGING: IN DRUMS, NET WEIGHT 300 KG. DELIVERY: FIRST SHIPMENT REQUIRED BY END OF APRIL 1986. OTHER REQ: 1)DRUMS MUST CARRY DATES OF PRODUCTION AND EXPIRY 2)DEXTROSE EQUIVALENT 42 AND 3) OTHER ANALYSIS OF THE PRODUCT MUST BE PROVIDED BY THE SUPPLIER. QUOTE: C&F DUBAI, UAE. BANK REF: BANK OF OMAN,DUBAI. CONTACT: MR. P.A. DURAISWAMI, AL GHURAIR GROUP OF COMPANIES, P.O. BOX 1, DUBAI, UAE. TELEX: 45438 GRAIR EM. PHONE: 660355. (WK 14/TOFAS 0033)

GRAPEFRUIT PLANTS (WEST GERMANY). Quantity: 3,000. Quality: Star Red or Star Ruby Red grapefruit plants. Packaging: pots or plastic bags. This consulting firm was established in 1973. Product destined for Turkey. Delivery: ASAP. Quote: CIF Antalya/Turkey. Bank ref: Volksbank in Bonn. CONTACT: Prof. Dr. Otto Strecker, Firma AFC Agriculture & Food Intl. Consulting GmbH, Gluckstrasse 9, D-5300 Bonn 1, W. Germany. Telex: 8869930 AFC D. Phone: (0228) 63 17 81. (WK 14/TOFAS 0021)

GREEN MUNG BEANS (HONG KONG). QUANTITY: 2,000 MT. QUALITY: GRADE A. PACKAGING: 50KG GUNNY BAGS, EXPORT PACKING. DELIVERY: PROMPT. QUOTE: C&F BOMBAY. EURO STAR LTD. HAS OPERATED IN HONG KONG FOR 10 YEARS. SALES AVERAGE USD 3-5 MILLION/YEAR. LETTERS OF CREDIT WILL BE OPENED IN HONG KONG WITH DELIVERY OF ITEMS TO INDIA AND OTHER FAR EAST MARKETS. BANK REF: BELGIAN BANK, LANDMARK, HONG KONG. CONTACT: MR. J. RAVI, EURO STAR LTD., TST P.O. BOX 90641, KOWLOON, HONG KONG. TELEX: 51222 ESL HX. PHONE: 3-724111/3-7238111. (WK 14/TOFAS 0047)

JOINT VENTURE - FIELD CROPS (TURKEY). Toros Fertilizer and chemical industry Co., Inc. desires to enter into the seed business -- from production to distribution. Seeks joint venture or licensing agreement with specific interest in corn, soybean and sunflower seed production. Toros is a subsidiary of Tekfen Holding Co., one of the five largest conglomerates operating in Turkey. Tekfen was established in 1956. Today it is comprised of twenty associated firms involved in fertilizer manufacturing, construction (pipelines, tank farms, refineries, etc.) and production of dairy products. Bank ref: Manufacturers Hanover Trust Co. Macka/Istanbul and American Express International Banking Corp., Harbiye/Istanbul. CONTACT: Sezai Bayraktar, Tekfen Sitesi; Eiler, Istanbul, Turkey. Telex: 26526 TGBZ TR. Phone: 163.70.50. (WK 14/TOFAS 0016)

LIVE REPTILES; TURTLES AND SNAKES (WEST GERMANY). Quantity: 100 of each species. Quality: not applicable. Packaging: in styrofoam boxes. Other: This company has just been established as importer and retailer of small animals for aquariums and terrariums. Delivery: ASAP. Quote: CIF Frankfurt airport. Bank ref: Volksbank in Volkach. CONTACT: Mr. Roland Hartlaub, Firma Roland Hartlaub, Grabengasse 29, P.O. Box 261, D-8712 Volkach, W. Germany. Phone: (09381) 2752 or 1665. (WK 14/TOFAS 0024)

MAPLE (HONG KONG). QUANTITY: TWO CONTAINERS PER MONTH. QUALITY: 1ST GRADE. PACKAGING: BOARDS IN BUNDLES, EXPORT PACKING. DELIVERY: PROMPT. QUOTE: CIF HONG KONG. BANK REF: CHINA & SOUTH SEA BANK LTD. HK. 22-26 BONHAM STRAND EAST, HONG KONG. CONTACT: MR. WILLIAM CHAN, STARFORD TIMBER CORPORATION, RM. 905, FU LEE COM'L BLDG., 14-20 PILKEM STREE, T.S.T. KOWLOON, HONG KONG. TELEX: 40136 STAF0 HX. PHONE: 3-696787 3-696753. (WK 14/TOFAS 0046)

NUTS (HONG KONG). QUANTITY: QUANTITIES TO BE DETERMINED LATER. QUALITY: GRADE A. PACKAGING: EXPORT PACKING. DELIVERY: PROMPT. QUOTE: C&F BOMBAY. EURO STAR LTD HAS OPERATED IN HONG KONG FOR 10 YEARS. SALES AVERAGE USD 3-5 MILLION/YEAR. LETTERS OF CREDIT WILL BE OPENED IN HONG KONG WITH DELIVERY OF ITEMS TO INDIA AND OTHER FAR EAST MARKETS. BANK REF: BELGIAN BANK, LANDMARK, HONG KONG. CONTACT: MR. J. RAVI, EURO STAR LTD, TST P. O. BOX 90641, KOWLOON, HONG KONG. TELEX: 51222 ESL HX. PHONE: 3-724111 3-7238111. (WK 14/TOFAS 0049)

ORGANIC BUCKWHEAT (FRANCE). Manufacturer of dietetic flours from grains which sales amount to 6 million francs per annum is seeking reliable U.S. suppliers. Quantity: 25 to 50 MT. Quality: organically grown. Packaging: 50 kg. bags or in bulk. Delivery: ASAP. Quote: CIF French port. Bank ref: Credit Lyonnais Rue De La Republique, 12200 Villefranche-De-Rouergue. CONTACT: Mr. Jean-Marie Cayla, Mgr., Societe Cayla P&F, Les Mazieres, 12270 Najac, France. Telex: 531 174F. Phone: (1) 65.65.70.24 or 65.65.75.44. (WK 14/TOFAS 0005)

PARTICLEBOARD, MEDIUM DENSITY FIBER BOARD (TAIWAN). Quantity: 40 foot container basis. Quality & Packaging: To be negotiated. Delivery: April/May 1986. Quote: CIF Kaohsiung, Taiwan. Bank Ref: The Shanghai Commercial & Savings Bank, Taipei office and The Standard Chartered Bank, Taipei CONTACT: Mr. C. Peng, President, Tge Winny Co., Ltd, P. O. Box 39-383, Taipei, Taiwan. Telex: 23437 PENCHI. Cable: PENCHI TAIPEI. Phone: (02) 351-3877. (WK 14/STATE 0071)

PITTED CHERRIES, CANNED (BELGIUM). Wants pitted cherries. Quality: cherries repeat without pits, grade A or grade B, type Wisconsin/Michigan cherry, canned. Quantity: 20 containers. Packaging: in cartons of 6 to 10 cans. Other requirements: small size cherries and of light color. Cans must be labelled by packers. Time of delivery: from July to December. Quote: C&F/Antwerp and FOB. CONTACT: Mr. Willy Coenen, Firma Coenen, Basilieklaan 89, B-3270 Scherpenheuvel, Belgium. Telex: 39997 COFRU. Phone: 13/77.13.14 and 13/77.27.56. (WK 14/TOFAS 0019)

POULTRY GIZZARDS (FRANCE). International trade company with sales of 20 millions French francs for 1985 is seeking reliable U.S. suppliers. Has been in business since 1976. Quantity: regular exports for west African countries. Quality: gizzards to be cooked with African ingredients and canned under Codis S.A. brand name. Packaging: in cans max; weight 300 grams. Delivery: ASAP. Quote: FOB. Bank ref: Credit Lyonnais 1, Place De La Nation, 75011 Paris. CONTACT: Ms. Sylvie Graumann, Codis S.A., 33, Rue Faidherbe, 75011 Paris, France. TELEX: 230 049F CODIPAR. PHONE: (1) 43 71 04 38. (WK 14/TOFAS 0016)

RED OAK (HONG KONG). QUANTITY: TWO CONTAINERS PER MONTH. QUALITY: 1ST GRADE. PACKAGING: BOARDS IN BUNDLES, EXPORT STANDARD. DELIVERY: PROMPT. QUOTE: CIF HONG KONG. BANK REF: CHINA & SOUTH SEA BANK LTD. HK. 22-26 BONHAM STRAND EAST, HONG KONG. CONTACT: MR. WILLIAM CHAN, STARFORD TIMBER CORPORATION, RM. 905, FU LEE COM'L BLDG., 14-20 PILKEM STREET, T.S.T. KOWLOON, HONG KONG. TELEX: 40136 STAFO HX. PHONE: 3-696787 3-696753. (WK 14/TOFAS 0042)

REFINED SUGAR (UNITED ARAB EMIRATES). QUANTITY: 5,000 MT. QUALITY: EEC STANDARD NO. 2 OR EQUIVALENT. PACKAGING: IN 50 KG BAGS (U.S. BAGGING IS ACCEPTABLE). DELIVERY: ASAP. OTHER REQ: 1) SUGAR PURITY MUST NOT BE LESS THAN 99.7% 2) SHIPPED PRODUCTS MUST BE FROM 1985 CROP 3) HUMIDITY: 0.06% 4) SIZE OF GRANULES: MEDIUM. QUOTE: C&F ABU DHABI UAE. BANK REF: ABU DHABI COMMERCIAL BANK. AL DHAHRI GROUP IS ONE OF THE TOP 500 BUSINESS GROUPS IN THE MIDDLE EAST. FIRM OWNS THE PEPSI COLA, SEVEN-UP AND RC COLA BOTTLING PLANTS IN ABU DHABI AS WELL AS A REFRESHMENT COMPANY IN AL AIN UAE. CONTACT: MR. BASEM ASLAN, DHAHRI GROUP OF COMPANIES, P.O. BOX 6676, ABU DHABI/UAE. TELEX: 23347 DHARY EM. PHONE: 332377. (WK 14/TOFAS 0024)

SORGHUM, BONE MEAL, HEALTH FOOD (TAIWAN). Wants large quantities subject to exporters prices & quality. Quality: top & medium grades. Packaging: standard. Delivery: to be negotiated. Quote: CIF Taiwan. Bank ref: American Express, Taipei Office, The International Commercial Bank of China. CONTACT: Betty C.H. Cheng, Manager, Jone's Universal Co. Ltd., 17, Section 3 Jen Ai Road, Taipei, Taiwan. Telex: 21617 YUENFOONG. Fax: (02) 752-6068. Phone: (02) 711-2171. (WK 14/STATE 0072)

TROPICAL FISHES (TAIWAN). Quantity & Delivery: to be negotiated. Quality: medium, non-drug collection - Lutjanus Kasmira; Lutjanus Gibbus; Aphareus Furcatus; Macoler Niger; Caesio Lunariss, Caesio Diagramma; Caesi Tile; Caesio Xanthonotus. Packaging: styrofoam in cardboard. Quote: FOB. Bank ref: The Chang Hua Commercial Bank, Chung Lun Branch. The Hwa Nan Commercial Bank, Jen Ai Branch, Taipei. CONTACT: Mr. D.M. Lai, Manager, Yuan Yu Industry Co. Ltd., 3F, 33 Jen Ai Road, Section 4, Taipei, Taiwan. Telex: 26167 OPTICAL. Cable: OPTICAL TAIPEI. Phone: (02) 772-7575. (WK 14/STATE 0078)

UNSPPLIT WET BLUE (HONG KONG). QUANTITY: 50,000-100,000 PCS, OR MORE EVERY YEAR. QUALITY: MEDIUM. PACKAGING: EXPORT PACKING. DELIVERY: PROMPT. QUOTE: CIF HONG KONG. BANK REF: HK AND SHANGHAI BANK, CENTRAL, HONG KONG. CONTACT: MR. BERNARD CHAN, BNS TRADING CO, 18, WING KUT ST., RM. 703, WING FU BLDG., HONG KONG. TELEX: 64609 CBC HX. PHONE: 5-419071. (WK 14/TOFAS 0039)

VEGETABLES SEEDS AND HORTICULTURAL AND TREE SEEDS (FRANCE). This company would like to receive catalogs with different varieties and prices for vegetable, horticultural and tree seeds. Bank ref: Credit Commercial 68000 Colmar. CONTACT: Mr. S. Voltz, Graines S. Voltz, 46, Rue Vauban, 68000 Colmar, France. Phone: (1) 89.41.16.54. (WK 14/TOFAS 0001)

WHITE ASH (HONG KONG). QUANTITY: TWO CONTAINERS PER MONTH AND SPECIAL ORDER. QUALITY: 1ST GRADE. PACKAGING: BOARDS IN BUNDLES, EXPORT PACKING. DELIVERY: PROMPT. QUOTE: CIF HONG KONG. BANK REF: CHINA & SOUTH SEA BANK LTD. H.K. 22-26 BONHAM STRAND EAST, HONG KONG. CONTACT: MR. WILLIAM CHAN, STARFORD TIMBER CORPORATION, RM. 905, FU LEE COMM'L BLDG., 14-20 PILKEM STREET, T.S.T., KOWLOON, HONG KONG. TELEX: 40136 STAFO HX 6 STAFO HX. PHONE: 3-696787 3-696753. (WK 14/TOFAS 0040)

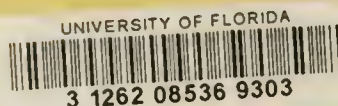
WHITE FIR SQUARES (HONG KONG). QUANTITY: TWO CONTAINERS PER MONTH. QUALITY: 1ST GRADE. PACKAGING: BOARDS IN BUNDLES, EXPORT PACKING. DELIVERY: PROMPT. QUOTE: CIF HONG KONG. BANK REF: CHINA & SOUTH SEA BANK LTD. HK. 22-26 BONHAM STRAND EAST, HONG KONG. CONTACT: MR. WILLIAM CHAN, STARFORD TIMBER CORPORATION, RM. 905, FU LEE COM'L BLDG., 14-20 PILKEM STREET, T.S.T. KOWLOON, HONG KONG. TELEX: 40136 STAFO HX. PHONE: 3-696787 3-696753. (WK 14/TOFAS 0045)

WHITE OAK (HONG KONG). QUANTITY: TWO CONTAINERS PER MONTH. QUALITY: 1ST GRADE. PACKAGING: BOARDS IN BUNDLES, EXPORT PACKING. DELIVERY: PROMPT. QUOTE: CIF HONG KONG. BANK REF: CHINA & SOUTH SEA BANK LTD. HK. 22-26 BONHAM STRAND EAST, HONG KONG. CONTACT: MR. WILLIAM CHAN, STARFORD TIMBER CORPORATION, RM. 905, FU LEE COM'L BLDG., 14-20 PILKEM STREET, T.S.T. KOWLOON, HONG KONG. TELEX: 40136 STAFO HX. PHONE: 3-696787 3-696753. (WK 14/TOFAS 0043)

WHITE PINE (HONG KONG). QUANTITY: TWO CONTAINERS PER MONTH. QUALITY: 1ST GRADE. PACKAGING: BOARDS IN BUNDLES, EXPORT PACKING. DELIVERY: PROMPT. QUOTE: CIF HONG KONG. BANK REF: CHINA & SOUTH SEA BANK LTD., HK. 22-26 BONHAM STRAND EAST, HONG KONG. CONTACT: MR. WILLIAM CHAN, STARFORD TIMBER CORPORATION, RM. 905, FU LEE COM'L BLDG., 14-20 PILKEM STREET, T.S.T. KOWLOON, HONG KONG. TELEX: 40136 STAFO HX. PHONE: 3-696787 3-696753. (WK 14/TOFAS 0041)

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